



**Economic and Commercial Report  
for the Month of April 2018**

**Commercial Section,  
Sao Paulo Brazil.**

## INTRODUCTION

This report highlights trade overview of Brazil in general and with Pakistan in particular in view of trade data for the month of March 2018 released by Ministry of Development, Industry & Foreign Trade. It also covers activities of the Commercial Section, Sao Paulo, Brazil during April 2018.

### 1. TRADE OVERVIEW

#### 1.1. BRAZIL & WORLD

Trade flow of Brazil during March, 2018 registered a growth of 2.6% on MoM basis. In value terms, total trade flow was US\$ 33.897 billion against US\$ 33.011 billion in March 2017. Brazilian imports from world increased by 6.7% whereas exports almost remained at same level. Brazil accumulated trade surplus of US\$ 6.280 billion in March 2018 and US\$ 13.95 billion during the year so far.

BRAZIL & WORLD TRADE BALANCE				US\$ Billion
Year/Month	BR EXPORT (A)	BR IMPORT (B)	SURPLUS (A-B)	TRADE FLOW (A+B)
March 2017	20.073	12.937	7.136	33.011
March 2018	20.089	13.808	6.280	33.897

Source: MDIC

#### 1.2. BRAZIL & PAKISTAN

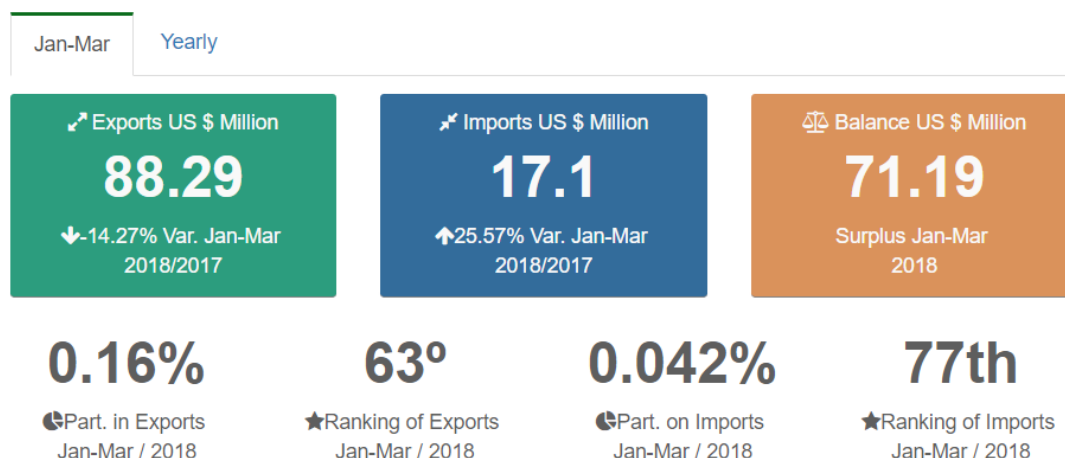
According to Brazilian Government Statistics Department - MDIC, total trade flow between Brazil and Pakistan in March 2018 was US\$ 54.36 million comprising of Pakistani exports of US\$ 5.79 million and Imports US\$ 48.569 million. Trade surplus during the month was US\$ 42.779 million and US\$ 71.188 million during the year so far.

Comparative analysis of bilateral trade is as follows:

BRAZIL & PAKISTAN TRADE BALANCE				US\$ Million
Month	PAK IMPORT	PAK EXPORT	RESULT	
	US\$ Mn	US\$ Mn	SURPLUS	TRADE FLOW
<b>2017</b>				
March 2017	68.531	4.636	63.895	73.167
<b>2018</b>				
March 2018	48.569	5.79	42.779	54.36

Source: MDIC

## Exports, Imports and Trade Balance - Partner: Pakistan



Source: <http://www.mdic.gov.br/comercio-exterior/estatisticas-de-comercio-exterior/comex-vis/frame-pais?pais=>

### PAKISTANI EXPORTS TO BRAZIL

Pakistan total exports to Brazil during the month was US\$ 5.79 million, US\$ 1.064 million more as compared to March 2017 i.e exports grew by almost 25% on MoM. Manufactured products constitute 90% of Brazilian demand for Pakistani products. It includes surgical instruments, sports goods, textile manufacturing products, cotton & yarn and other manufactured products whereas basic products constitute only 8.91% and was mainly comprised of cotton and salt.

Once again home textiles performed well during the month and registered a growth of 52% on MoM. Exports of HS 61 and 62 grew by 23.75 %, HS 63 by 318% and HS 54 by 319%. Other products that contributed towards export growth includes inflatable balls (73.9%), medical instruments (27.6%) and mats. This indicates that not only products in which Pakistan has comparative advantage performed well but other also responded to increased market activity. Products that suffered during the month includes salt (56.8%), scissors (94.9%), cotton (5.8%), leather products (83.9%) etc. Detailed analysis of top 20 products is at Annex-I.

### PAKISTANI IMPORTS FROM BRAZIL

Pakistan imports declined by 29.13 % from US\$ 68.531 million in March 2017 to US\$ 48.569 million. Agribusiness products such as soy beans was the major factor as it imports declined by 47% on MoM basis. Similarly, imports of air pumps (66.7%), vegetable extracts (21%) declined whereas ceramic products, chemicals, pulp of wood, clove etc were not imported at all during the month. Products that grew during the month include soya oil (15%), iron & iron waste (17.1%), cotton (76%), fuel injection pumps (54%), paper & paperboard (275.7%) etc. New products such as meat and meat fous, tobacco and manufactured tobacco substitutes, and synthetic rubber were added to export group. Detailed analysis of top 20 importing products is at Annex-II.

## 2. TRADE PROMOTIONAL ACTIVITIES

ACTIVITY	DATE	REMARKS	FOLLOW UP ACTION
<p align="center"><b>PLENITUD E BEM ESTAR</b> Mr Julio Neves Phone + 55 11 96303-0086</p>	04/04/18	<p>Mr Julio Neves main interest was to include Himalayan Pink Salt in online congress planned for Global Welfare Day. Organizer want to include a lecture on health benefits of Himalayan salt and looking for a Pakistani sponsor for the activity.</p>	<p>In order to promote Pakistani companies a certain fee is charged by Plenitude, it ended up not being attractive to Pakistan supplier M/s ANVISO. They have now requested for new list of Pakistani suppliers of Himalayan Salt.</p>
<p align="center"><b>MEETING WITH HCG at SAO PAULO OFFICE</b> Invitees: Mr Marco Polo HCG Rio Mr M. Abdouni HCG SP; Mr. Munawar Iqbal, BPCC</p>	05/04/18	<p>Meeting was under consideration since January 2018 but could only be held in April, 2018. Mr Marco Polo Moreira Leite attended the meeting, whereas Mr. Abdouni and Mr. Munawar Iqbal did not turn up. Detailed discussions were held on ways &amp; means to make Brazil-Pakistan Chamber of Commerce fully functional and operative. HCG Rio also shared bylaws of Chile and Peru bilateral Chamber.</p>	<p>Bylaws of a few bilateral Chambers and Brazilian laws on the subject were consulted. A comprehensive report was formulated and presented to H.E The Ambassador.</p>
<p><b>CAVALERA - K2 COMERCIO DE CONFECOES LTDA (DENIM JEANS / TEXTILES)</b></p>	05/04/18	<p>CC &amp; TDO visited head office of Cavalera Ltda, a leading jeans and shirt brand of Brazil. CEO Mr Alberto Haas well received CC &amp; TDO and explained in detail history of the company and possible business relations with Pakistan. As their volume requirement are less due to rapid changes in fashion and design and also quality requirements are high so he was apprehensive about cost of product from Pakistan. However, he was more open to importation of grey fabrics for his factory.</p>	<p>Due to the high potential of the company, Cavalera will be invited for EXPO 2018. It will also serve as a good contact for B2B with the visiting delegates from Pakistan.</p>

<p><b>VALCAGI GARMENTS LTDA INTERNATIONAL BUSINESS</b></p> <p>www.valcagi.com.br Contact: Sergio Cruz +55 13 3885-2920 sergiovalido@hotmail.com</p>	<p>10/04/18</p>	<p>Mr Sergio Cruz is a textiles technical engineer and is currently offering his services to several top textile brands in Brazil. CC also provided him information about textile sector of Pakistan. Mr. Segrio highlighted that quality and not the cost is his main concern. He was assured of the quality products of Pakistan and advised to establish business links with high end products manufacturers of Pakistan. He emailed list of products of his interest.</p>	<p>Comprehensive list of top manufacturer of jeans, apparels and home textiles was provided to him. Due to the high potential of the company, Valcagi will be invited for EXPO 2018.</p>
<p><b>CICARELLI INSTRUMENTOS</b></p> <p>http://cicarelli- instrumentos.com/</p>	<p>09/04/18</p>	<p>Cicarelli is manufacturer and importer of medical instruments. Mr Rogerio met CC and explained the need for developing proper sterilization facilities in Pakistan for the surgical instruments. He offered his services to present the model to Pakistani Chambers and exporters.</p>	<p>He was suggested to plan a visit to Sialkot to present the model. CS will extend full facilitation in visit and setting up meetings in Pakistan.</p>
<p><b>ZAMANY JEANS INDUSTRIA E COMERCIO DE CONFECÇÕES IMPORT (DENIM JEANS / TEXTILES)</b></p> <p>http://www.zamany.com.br/</p>	<p>12/04/18</p>	<p>Zamany is a jeans manufacturer and importer of Brazil based in Bras, Sao Paulo. CC and TDO were warmly received by Mr Ayman and Mr Renan at the new premises of Zamany Jeans at central area of São Paulo. Mr. Ayman briefed CC about his company and willingness to establish business link with Pakistan. He was apprised about forthcoming visit of FPCCI delegation.</p>	<p>Company will be included in list of B2B meetings for FPCCI delegation visit.</p>

<p style="text-align: center;"><b>HOSPITALAR FAIR ORGANIZERS</b> Mr Marcelo Gaspar International Sales Executive +55 11 4878.5989   +55 11 98238.0703</p>	<p style="text-align: center;">04/18</p>	<p>Upon CC insistence participation in Hospitalar was approved by TDAP although the exhibition was not included in TDAP annual calendar. Meetings were held with organizers for getting best deal for TDAP as we were participating after a gap of five years. Best location was offered and a free institutional booth for TDAP as well. Simultaneously, close contact was established with TDAP and selected Pakistani Companies for preparation of documentation for sample registration. Meetings were also held with logistic companies like Passarinni, TTI log and Manadala to facilitate in sample authorization at ANVISA. Despite repeated requests and intimations the companies could not complete the formalities and the logistic companies lately expressed their inability to arrange ANVISA authorization due to paucity of time.</p>	<p>Considerable efforts were made by CS for participation in Hospitalar i.e convincing TDAP to participate, negotiating better deal with Hospitalar organizers, facilitation in sample importation etc. however, due to unusual delays, Pakistan companies could not start process of authorization without which it would not be possible for them to bring samples to the exhibition. It seems that companies will not be able to participate in this year edition.</p> <p>The fair is again proposed to TDAP for inclusion in Annual Calendar.</p>
<p style="text-align: center;"><b>WM TRADING</b> Miss Livia Verjovsky <a href="http://wmtrading.com.br/contato/">http://wmtrading.com.br/contato/</a> Av. Ibirapuera, 2907 - Conj. 801 - Moema, SP/SP - CEP - 04.029-200 Phone: +55 (11) 5041-9461</p>	<p style="text-align: center;">18/04/18</p>	<p>WM is a trading company having office in four major states of Brazil. A meeting was held with Miss Livia Verjovsky to discuss temporary importation of surgical instruments for Hospitalar as well as gift packs of rice samples. She explained in detail the importation process and the services WM offered to their clients.</p> <p>The contact will be kept for sharing with Pakistani companies.</p>	

<p style="text-align: center;"><b>PRETORIAN</b>  www.pretorian.com  Contact: Mr Julio Teixeira  desenvolvimento@pretorian.com  m  Tel: 11 39691130</p>	<p style="text-align: center;">17/04/18</p>	<p>Mr Julio Teixeira and a Mr Richard Twidale from Pretorian group met CC in the office. Company is one of the major importers/ distributors/retailers of fighting sports goods in Brazil. They are in contact with a Sialkot based exporter for last few months but are a little apprehensive as he is avoiding their visit to Pakistan on one pretext or another. They were brief about overall economic and security situation in Pakistan especially in area like Sialkot and were advised to beware of such like companies. They are interested in importing boxing gloves, MMA gloves; muay thai gloves; handwraps and shinguards.</p>	<p>List of reputable and well establish sports goods manufacturer was shared with them.</p> <p>Company will also be included in the list of B2B meeting during upcoming visit of SCCI delegation.</p> <p>An invitation of EXPO 2018 will also be extended to them.</p>
<p style="text-align: center;"><b>SULTAN</b>  Address: R. Araçatuba, 195 - Vila Bartira, Itaquaquecetuba - SP, 08577-250  Phone: (11) 2195-8300  Contact: Mr Munir Fares (Import Manager)  E-mail: munir@sultan.com.br   <a href="http://www.sultan.com.br/sites/ltan/produtos/tapetes.pdf">http://www.sultan.com.br/sites/ltan/produtos/tapetes.pdf</a></p>	<p style="text-align: center;">19/04/18</p>	<p>Company has more than 50 years' history and approximately 1000 sales points all over Brazil. Main plants are in São Paulo and Mato Grosso. Sectors covered are mainly textiles (products for bed, table, bath and decoration. CEO of Sultan Mr Ahmad Chauki El Orra demonstrated a lot of interest in visiting Pakistan. They are mainly sourcing from China but well aware of Pakistani product range and quality, in fact they are already in business with two Pakistani companies supplying them grey fabric and expressed satisfaction with the business transactions. Mr. Munir Fares also expressed his desire of visiting Pakistan.</p>	<p>Invitation of EXPO Pakistan 2018 will be extended to them</p>

<p><b>M/s Alberta Sports PVT LTD</b>  <b>Mr. Zeeshan Soni</b>  <a href="mailto:zeeshan@albeta.pk">zeeshan@albeta.pk</a>  <a href="http://www.alberta.pk">www.alberta.pk</a></p>		<p>Mr Zeeshan Soni visited Commercial Section and held discussions with CC about business linkages of M/s Alberta in Brazil and cliental it has such as Alpargatas, Walmart, Pao de Acusar, Extra, etc. He requested to facilitate Ms Alberta in getting more business/order related to inflatable balls as Chinese products are giving them tough time.</p>	<p>List of inflatable balls importers shared with them.</p> <p>The company will be introduced to major importers of inflatable balls.</p>
<p><b>CASA SANTA FILOMENA</b>  <a href="http://www.armazemsantafilomena.com.br">http://www.armazemsantafilomena.com.br</a>  Wholeseller/Cereals Importers  Address: R. Santa Rosa, 100 - Brás, São Paulo - SP, 03007-040  Phone: (11) 3122-0000  Contact: Mr Jose Mario  <a href="mailto:j.m@armazemsantafilomena.com.br">j.m@armazemsantafilomena.com.br</a></p>	<p>19/04/18</p>	<p>Santa Filomena Warehouse sells natural products, cereals, grains, spices and other dry and wet products at Centro Sao Paulo. Mr. Jose Mario &amp; Mr Adhemar Machado received CC in their store. The objective was to discuss importation of Pakistani Basmati rice. They expressed their inability to import a container keeping in view the local demand. As regarding Himalayan Salt they expressed their willingness to import pink and black salt.</p>	<p>List of Salt exporters will be provided.</p> <p>B2B meeting will be set during REAP delegation visit to explore possibilities for supplying rice in lesser quantities.</p>
<p><b>SPORTS CO</b>  <a href="http://sportscodistribuidora.com.br/">http://sportscodistribuidora.com.br/</a>  Address: Av. Francisco Rodrigues Filho, 4740 - Vila Suissa - Mogi das Cruzes - SP  CEP: 08810-000  Telephone: +55 (11) 4736-7700  E-mail: <a href="mailto:atendimento@sportsco.com.br">atendimento@sportsco.com.br</a>  Contact: Mr Persio  <a href="mailto:persio@sportsco.com.br">persio@sportsco.com.br</a>  55 11 4736-7700</p>	<p>25/04/18</p>	<p>Mr. Persio of Sport Co met CC to discuss exports of sports products to Brazil. The company is in sports business for 15 years and noticeable share in off-road sports products. It is mainly doing business with China due to price and quantity. However, some products are imported from Pakistan mainly protective wear from Ms Atrox. He is now looking for gloves exporter from Pakistan who could develop products as per specification, style and quality required by the company.</p>	<p>Mr. Persio promised to share specification and pictures of required models/types. CC will share list of companies for possible business.</p>



<p style="text-align: center;"><b>MASA Corporate</b> Mr Marcelo Volpi Business development <a href="mailto:marcelo@masacorporate.com.br">marcelo@masacorporate.com.br</a> r Cell +55 11 961999377 <a href="http://www.masacorporate.com.br">www.masacorporate.com.br</a></p>		<p>Mr. Marcelo Volpi called on CC and discuss about exports of Pharmaceutical products to Pakistan. Part of consignment was offered as donation to GoP. He was informed that Pakistani pharmaceutical sector is well established and if items are required for import to Brazil, they could be facilitated in this regard. He appreciated the idea and said that transaction could supplement each other as there are products that are in demand in Brazil. He promised to share list of items in demand in local market.</p>	
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### 3. TRADE DIPLOMACY

ACTIVITY	FOLLOW UP ACTION

### 4. MARKET INFORMATION AND INTELLIGENCE

Product analysis of leather and leather goods mainly falling in HS Code 41 ad 42 was conducted to explore potential of its exports as well as address apprehensions put forth by Pakistan Tanners Association (PTA). The report has accordingly been shared with all stakeholders.

Trade inquiries were received from Pakistani and Brazilian businessmen/companies during the month and were responded accordingly. Synopsis of trade inquiries is as under:

ACTIVITY	DATE	REMARKS	FOLLOW UP
<p style="text-align: center;"><b>FAISAL IMPEX</b> Faisal Building, Royal Street, Neka Pura, Sialkot - 51310 PAKISTAN Cell. 0092-331-6156971 Tell. 0092-52-3610822 Fax. 0092-52-3610821 Email. <a href="mailto:fi@uniformbadgesaccessories.com">fi@uniformbadgesaccessories.com</a> Email. <a href="mailto:sales@uniformbadgesaccessories.com">sales@uniformbadgesaccessories.com</a> <a href="http://www.uniformbadgesaccessories.com">www.uniformbadgesaccessories.com</a></p>	<p style="text-align: center;">12/04/18</p>	<p>Pakistani company “Faisal Impex”, manufacturer and supplier of customized uniform peak caps, beret caps, hand/machine / woven embroidered uniform, badges etc requested list of importers of uniforms and accessories.</p>	<p>List was accordingly shared with the company on 30-4-2018.</p>

<p><b>M/s. RB SONS (PVT) LTD</b> www.rbsons.com Mr. Rana Sami Ullah</p>	16/04/18	Pakistani supplier requested a list of Brazilian importers of sports wears, textile wears, martial arts wears, boxing wears etc.	List was accordingly shared with the company on 30-4-2018.
<p><b>MINEX</b> Qasim Yaqoob info@minex.pk skype: minexintl cell +92 300 8222317</p>	15/03/18	Himalayan Salt contact list was requested.	List was accordingly shared.
<p><b>PRETORIAN</b> www.pretorian.com Contact: Mr Julio Teixeira desenvolvimento@pretorian.com Tel: 11 39691130</p>	19/4/18	The Brazilian company requested for list of reputable exporters of boxing gloves, MMA gloves, shin pads etc	List was shared with them on 25-04-2018
<p><b>TOPFLYZ INDUSTRIES</b> Majid Pura, Sialkot Tel:-0092-52-4580913 Email: - topflyz@gmail.com URL: - <a href="http://www.topflyz.com">www.topflyz.com</a></p>	09/04/18	Pakistani company specialist in military & Scottish uniforms accessories requested for list of importers for uniforms and accessories.	List was accordingly shared on 30-4-2018.
<p><b>M/s Alberta Sports PVT LTD</b> Mr. Zeeshan Soni <a href="mailto:zeeshan@albeta.pk">zeeshan@albeta.pk</a> www.alberta.pk</p>	07/04/18	Pakistani supplier requested for a list of Brazilian companies importing sports goods especially inflatable balls.	List was emailed to Mr. Zeeshan
<p><b>LUCKY GLOBAL COMMODITIES &amp; DIVINE COMMODITIES</b> Karachi - Pakistan. Tel: +92 21 35370452-3 Cell: +92 332 3978994 email:trade2@luckyglobalcommodities.biz</p>	09/04/18	They requested for Himalayan salt importers as well as reputed trade fair related to food sector	Information was provided to them on 17-04-2018
<p><b>Federation of Pakistan Chamber of Commerce and Industry</b></p>	14/3/18	FPCCI requested list of Chamber/Association, business houses and major companies for promotion of Pakistan International Trade Fair (PITF), 2018.	A comprehensive list of Trade Bodies and companies, sector-wise, was shared with FPCCI on 04-04-2018.
<p><b>BUNNY'S – PACIFIC BLUE</b> Mr Claudio Colli +55 11 3315-2599 <a href="mailto:claudio@pacificblue.com.br">claudio@pacificblue.com.br</a></p>	04/04/18	Mr Claudio informed that the list of companies provided to him were approached but non responded. CC requested all the companies to get in touch with the importer for possible business linkages	Confirmation will be sought from Bunny's and accordingly followed up with Pakistani exporters.

## 5. FIELD VISITS

No field trip was performed during the month.

## 6. OTHER ACTIVITIES

Synopsis of other activities performed during the month are as follows:

- Visit of REAP delegation comprising of 7 members has been finalized for June, 2018. The Chairman also intimated that gift packs of rice will be dispatched 15 days prior to visit to avoid weevil issues.
- Chairman, Pakistan Tanners Association (PTA), was approached to formulate trade delegation for visit to Brazil on self-finance basis. They expressed apprehensions about import duties and concessions to our competitors. Detailed reply based on statistical evidence was prepared and shared with PTA so as to express true potential of leather products exports and overcome their reluctance for coming to this market. They were also advised to conduct a small study to have better view of the market and export potential of the region.
- SCCI was approached to formulate business delegation to Brazil. Mr Qaiser Baig, Chairman Committee (Fairs and Delegations) informed that a well-represented 14 members delegation will be visiting Brazil from June 24-30, 2018.
- Pakistan Plastic Manufacturer Association (PPMA) was apprised about prospects of plastic products exports to Brazil and other accredited countries especially in HS Code 3907, 3920, 3923 & 3926. They were also requested for formulation of delegation and participation in important fairs such as Interplast, Fieplastic, Platico Brasil etc on self-finance basis.
- In Court case of Ex-Driver 48 hours were given to get him registered with labor department for the period he remained engaged in the mission i.e 11-11-2011 to 31-12-2016. CC alongwith Mr. Eliane, advocate visited Forum Ruy Barbboosa to register his services within the timeframe. Next step would to deposit fee/payments upon intimation by court evaluator in view of the judgement announced earlier.
- Report on leather and leather goods prepared and shared with MoC, TDAP and relevant trade bodies.
- Comprehensive report on Brazil-Pakistan Chamber of Commerce (BPCC) was prepared.
- 06 cases of business visa were processed during the month and recommendations submitted to the mission. Besides this, considerable replies were sent via emails to applicants seeking information about business visa.

Apart for these, CC looked after regular administrative, accounting and financial matters of the office. Cash account was accordingly prepared and submitted to CAO Office.

## 7. FOLLOW UP ACTIVITIES FROM PREVIOUS MONTHS

DATE	OBJECTIVES	FOLLOW UP ACTION
	List of polyester supplier was shared with M/s Altenburg, a leading manufacturer of home textile. This was followed by email to determine response of Pakistan companies.	A follow-up meeting will be arranged with Mr. Maur Ferraz.



**TOP 20 PAKISTANI EXPORTS TO BRAZIL  
MARCH 2018 / 2017**

Ord	NCM	Item	Mar, 2018	Mar, 2017	% Change
			US\$ FOB	US\$ FOB	
<b>GRAND TOTAL</b>			<b>5.790.559</b>	<b>4.636.399</b>	<b>24,89%</b>
1.	95066200	Balls inflatables	325.231	158.467	105,24%
2.	63023100	Other Bed linen, of cotton,	132.179	141.696	-6,72%
3.	90189099	Other instruments and apparatus p / medicine, surgery, etc	474.332	399.609	18,70%
4.	74040000	Copper and articles thereof	225.340	0	
5.	63022100	Bed Linen of Cotton, knitted	258.114	1.487	17258,04%
6.	52081900	Other Cotton Fabrics> = 85%, CRU, WEIGHT <= 200G / M2	408.857	0	
7.	62046200	Trousers, Etc Feminine Use	281.827	227.022	24,14%
8.	94049000	Others- duvets, pillow and mats	294.331	0	
9.	62034200	Trousers, Etc Masculine Use	230.640	282.375	-18,32%
10.	61161000	Gloves, etc.de knit, impregnated, etc.de plastics / rubber	191.723	77.590	147,10%
11.	25010090	Other types of salt, sodium chloride pure water and sea	176.622	332.940	-46,95%
12.	82130000	Scissors and blades, of base metal	111.662	215.715	-48,24%
13.	90184999	Other instruments and apparatus p / dentistry	97.789	49.804	96,35%
14.	61091000	Shirt "t-shirts" etc.de mesh cotton	92.856	51.212	81,32%
15.	61012000	Articles of apparel & clothing accessories of cotton-Men/Boys	209.793	217.612	-3,59%
16.	82142000	Utensil / assorted utensil.manicuro / chiropodist, de met.comuns	83.568	52.744	58,44%
17.	40139000	Other- rubber tubes	83.353	0	
18.	61159500	Other Stocking and similar products of Cotton	139.247	103.679	34,31%
19.	61034200	Pants, etc.de mesh cotton, male use	100.877	153.037	-34,08%
20.	52029900	Other cotton waste	69.453	61.328	13,25%

*Source: MDIC*

**TOP 20 PAKISTANI IMPORTS FROM BRAZIL  
MARCH 2018 / 2017**

Ord	NCM	ITEM	March, 2018	March, 2017	% Change
			US\$ FOB	US\$ FOB	
<b>GRAND TOTAL</b>			<b>48.569.592</b>	<b>68.531.443</b>	<b>-29,13%</b>
1.	12019000	Soybeans, whether or not grounded, except for sowing	26.183.785	49.889.753	-47,52%
2.	52010020	Cotton simply debulated, not carded or dressed	450.593	255.180	76,58%
3.	15071000	Soybean oil, raw, whether or not	10.375.920	9.018.120	15,06%
4.	47032900	Pulp of wood or other fibrous cellulose material- Non Coniferous	1.501.920	1.429.560	5,06%
5.	84133020	Diesel / semi engine fuel injector pumps	2.079.780	1.348.674	54,21%
6.	48102990	Paper or paperboard, articles of paper pulp- others	1.508.595	517.329	191,61%
7.	72042900	Waste and waste from other aco alloys	1.031.386	521.111	97,92%
8.	40021919	Other-Synthetic rubber and articles thereof	471.210	-	
9.	85235200	Smart cards smart cards	1.031.500	773.650	33,33%
10.	72044900	Other waste and waste of iron or aco	1.211.409	3.636.550	-66,69%
11.	84143011	Air or vacuum pumps, gas compressors of capacity < 4700 lil/hr	213.063	548.036	-61,12%
12.	24012030	Tobacco or manufactured tobacco substitutes- virginia type dryer sheets	672.210	-	
13.	64029990	Other Shoes Covered ankle upper part rubber/plastic	49.750	84.614	-41,20%
14.	02071200	meat and edible meat of fousls- not cut into pieces- frozen	238.305	-	
15.	48025499	Paper or paperboard, articles of paper pulp etc weighing < 40g/m2	111.717	-	
16.	84099961	Other machinery and apparatus	141.624	-	
17.	48025610	Paper or paperboard, articles of paper pulp- unfolded with sides < 360mm	163.922	71.301	129,90%
18.	64041900	Others-footwear with outer soles of rubber, plastics, leather etc	18.681	1.704	996,30%
19.	15211000	Vegetable waxes	19.724	19.478	1,26%
20.	32012000	Mimos Extract- tanning extract of vegetable	102.094	129.983	-21,46%
21.	64022000	Footware with upper straps or thighs with projections into sole	69.829	111.672	-37,47%

Source: MDIC