



## **ECONOMIC OVERVIEW**

### **GDP (purchasing power parity):**

\$2.25 trillion (2011 est.)

### **Inflation rate (consumer prices):**

4.5% (2011 est.)

### **Agriculture - products:**

Cereals, oilseed, potatoes, vegetables; cattle, sheep, poultry; fish

### **Industries:**

Machine tools, electric power equipment, automation equipment, railroad equipment, shipbuilding, aircraft, motor vehicles and parts, electronics and communications equipment, metals, chemicals, coal, petroleum, paper and paper products, food processing, textiles, clothing, other consumer goods

### **Exports:**

\$472 billion (2011 est.)

### **Exports - commodities:**

Manufactured goods, fuels, chemicals; food, beverages, tobacco

### **Exports - partners:**

US 11.4%, Germany 11.2%, Netherlands 8.5%, France 7.7%, Ireland 6.8%, Belgium 5.4% (2011)

### **Imports:**

\$634 billion (2011 est.)

### **Imports - commodities:**

Manufactured goods, machinery, fuels; foodstuffs

### **Imports - partners:**

Germany 12.6%, China 8.9%, US 8.1%, Netherlands 7.1%, France 6.1%, Norway 5.9%, Belgium 4.7%, Italy 3.6%, Ireland 3.2% , Pakistan 0.21% (2011)

## **DOING BUSINESS IN UK**

The efficient and transparent regulatory framework encourages entrepreneurship. With no minimum capital requirement, it takes 13 days to establish a business. The labor market is relatively flexible. The non-salary cost of employing a worker is moderate, and severance payments are not overly burdensome. The government controls virtually all prices for health care services. Monetary stability has been well maintained.

## **TRADE ISSUES**

The trade weighted average tariff rate is low as in other members of the European Union, but non-tariff barriers increase the cost of trade. Under the efficient investment regime, foreign investment is welcomed without heavy bureaucratic interference. .

## **BANKING SYSTEM**

The sophisticated banking sector is well capitalized and competitive. The financial system was stressed by the recent financial turmoil, but stability has gradually been restored.

(Source: [www.heritage.org](http://www.heritage.org) as on June 2012)

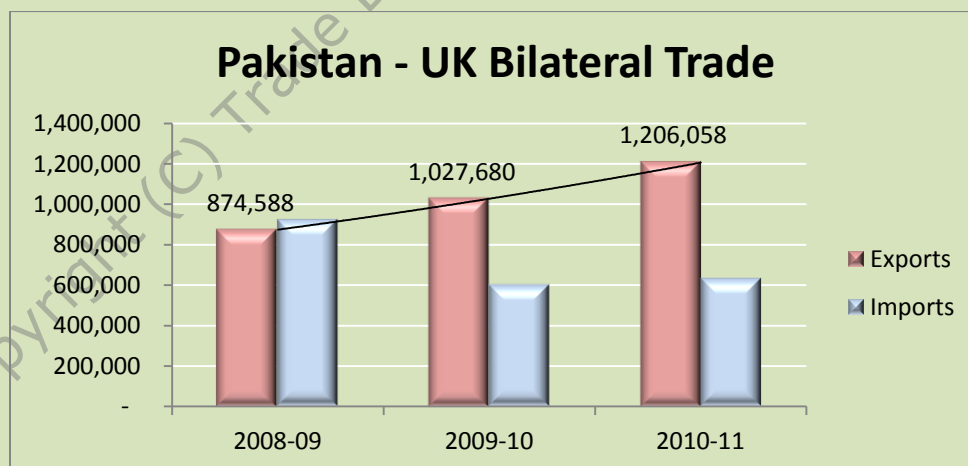
## PAKISTAN - UK BILATERAL TRADE

The table below illustrates the pattern of trade during the last 03 years. The statistical data of bilateral trade reveals that our exports have increased from US\$ 874M in 2008-09 to 1.2B in 2010-11 indicating an increase of 37.9%. Our imports from UK have decreased from US\$ 916M in 2008-09 to 628M in 2010-11 by 31.3% during last three years. As the table shows Pakistan has negative trade balance with UK in 2008-09, while during the last two year the trade balance is in favor of Pakistan. Our major exporting products to UK are textiles, articles of apparel, leather products, plastics & articles, cotton, surgical, fruits, sports, precious stones, rice etc. Our major importing products from UK are machinery, articles of iron & steel, cereals, electric/electronic equipment, pharmaceuticals, surgical, chemical products etc. The detailed list of importing and exporting products of Pakistan is annexed at the end of report.

Value in 000 \$

Source: FBS

	2008-09	2009-10	2010-11
<b>Exports</b>	874,588	1,027,680	1,206,058
<b>Imports</b>	916,109	596,455	628,941
<b>Balance</b>	(41,521)	431,225	577,117

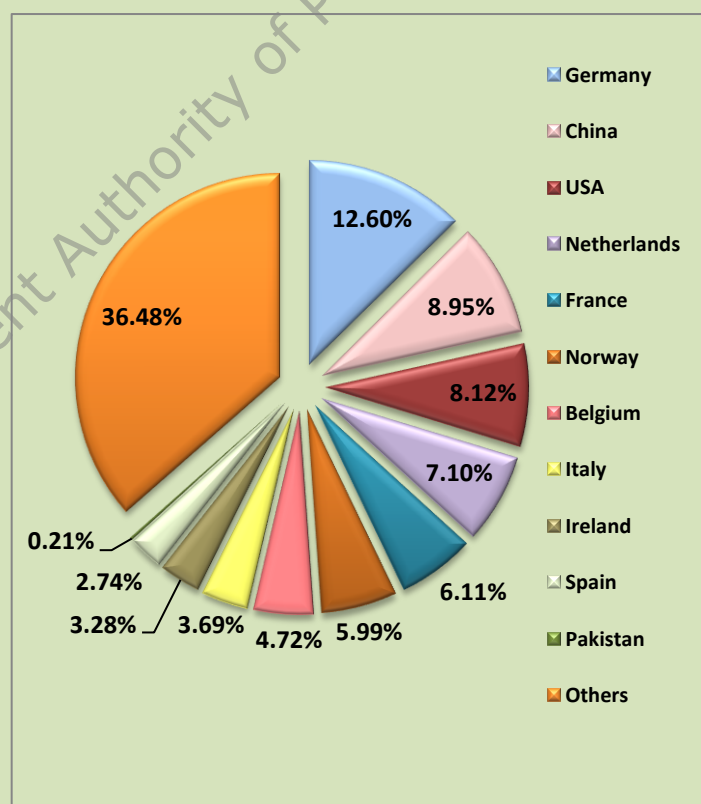


## TOP 10 EXPORTERS TO THE UNITED KINGDOM

(Value in \$ US: 000)

Source ITC

S no.	Exporters	Imported value in 2011	Share % 2011
	<b>World</b>	<b>634,412,462</b>	
1	Germany	79,952,866	12.60%
2	China	56,785,064	8.95%
3	USA	51,522,393	8.12%
4	Netherlands	45,063,020	7.10%
5	France	38,761,731	6.11%
6	Norway	38,024,457	5.99%
7	Belgium	29,972,349	4.72%
8	Italy	23,394,043	3.69%
9	Ireland	20,800,136	3.28%
10	Spain	17,361,404	2.74%
<b>52</b>	<b>Pakistan</b>	<b>1,356,253</b>	<b>0.21%</b>
	Others	231,418,746	36.48%



## TOP 20 PRODUCTS IMPORTED BY UNITED KINGDOM

 Value in 000\$  
 Source ITC

S#	Code	Product label	2010	Exporting Countries	Value in 2010	Share % 2010
	<b>TOTAL</b>	<b>All products</b>	<b>558,647,360</b>			
1	84	Machinery, nuclear reactors, boilers, etc	67,176,752	1) US	11,983,754	17.84%
				2) Germany	10,699,431	15.93%
				3) China	8,209,585	12.22%
				<b>47) Pakistan</b>	<b>25,854</b>	<b>0.04%</b>
2	27	Mineral fuels, oils, distillation products, etc	63,227,040	1) Norway	27,012,780	42.72%
				2) Netherlands	5,981,798	9.46%
				3) Russia	4,568,443	7.23%
				<b>Pakistan</b>	<b>0</b>	<b>0</b>
3	85	Electrical, electronic equipment	54,472,200	1) China	10,518,956	19.31%
				2) Germany	5,969,764	10.96%
				3) Netherlands	4,573,956	8.40%
				<b>64) Pakistan</b>	<b>3,582</b>	<b>0.01%</b>
4	87	Vehicles other than railway, tramway	53,349,680	1) Germany	18,815,496	35.27%
				2) Belgium	6,625,529	12.42%
				3) Spain	4,873,617	9.14%
				<b>53) Pakistan</b>	<b>3,577</b>	<b>0.01%</b>
5	88	Aircraft, spacecraft, and parts thereof	24,022,952	1) US	9,735,905	40.53%
				2) Canada	4,905,538	20.42%
				3) Europe other nes	3,832,358	15.95%
				<b>46) Pakistan</b>	<b>2,837</b>	<b>0.01%</b>
6	30	Pharmaceutical products	22,760,280	1) US	3,774,486	16.58%
				2) Germany	3,143,070	13.81%
				3) Belgium	2,603,801	11.44%
				<b>61) Pakistan</b>	<b>454</b>	<b>0.002%</b>
7	71	Pearls, precious stones, metals, coins, etc	19,708,006	1) South Africa	3,815,234	19.36%
				2) Switzerland	3,168,536	16.08%
				3) Canada	2,105,635	10.68%
				<b>38) Pakistan</b>	<b>20,103</b>	<b>0.10%</b>
8	39	Plastics and articles thereof	16,216,300	1) Germany	3,430,403	21.15%
				2) Belgium	1,989,034	12.27%
				3) Netherlands	1,627,235	10.03%
				<b>54) Pakistan</b>	<b>5,957</b>	<b>0.04%</b>
9	29	Organic chemicals	15,248,629	1) Ireland	4,044,329	26.52%
				2) Singapore	1,941,775	12.73%
				3) Netherlands	1,877,716	12.31%
				<b>55) Pakistan</b>	<b>382</b>	<b>0.003%</b>

## Country Brief – UK



S#	Code	Product label	2010	Exporting Countries	Value in 2010	Share % 2010
10	90	Optical, photo, technical, medical, etc apparatus	14,833,127	1) US	3,491,647	23.54%
				2) Germany	2,328,682	15.70%
				3) Netherlands	1,441,893	9.72%
				<b>33) Pakistan</b>	<b>25,202</b>	<b>0.17%</b>
11	61	Articles of apparel, accessories, knit or crochet	11,189,797	1) China	3,630,280	32.44%
				2) Turkey	1,460,915	13.06%
				3) Bangladesh	957,345	8.56%
				<b>12) Pakistan</b>	<b>194,908</b>	<b>1.74%</b>
12	62	Articles of apparel, accessories, not knit or crochet	10,769,634	1) China	4,012,748	37.26%
				2) India	918,248	8.53%
				3) Bangladesh	626,383	5.82%
				<b>15) Pakistan</b>	<b>180,637</b>	<b>1.68%</b>
13	48	Paper & paperboard, articles of pulp, paper and board	9,536,839	1) Germany	1,923,675	20.17%
				2) Sweden	1,161,044	12.17%
				3) Finland	1,127,591	11.82%
				<b>62) Pakistan</b>	<b>302</b>	<b>0.003%</b>
14	94	Furniture, lighting, signs, prefabricated buildings	9,139,571	1) China	3,422,160	37.44%
				2) Italy	834,911	9.14%
				3) Germany	774,090	8.47%
				<b>40) Pakistan</b>	<b>12,758</b>	<b>0.14%</b>
15	73	Articles of iron or steel	7,610,325	1) China	1,258,669	16.54%
				2) Germany	1,141,580	15.00%
				3) Italy	579,583	7.62%
				<b>57) Pakistan</b>	<b>1,405</b>	<b>0.02%</b>
16	22	Beverages, spirits and vinegar	7,529,074	1) France	2,118,786	28.14%
				2) Italy	865,653	11.50%
				3) Australia	566,335	7.52%
				<b>73) Pakistan</b>	<b>291</b>	<b>0.004%</b>
17	72	Iron and steel	6,385,802	1) Germany	949,139	14.86%
				2) Belgium	567,410	8.89%
				3) France	545,839	8.55%
				<b>48) Pakistan</b>	<b>8,311</b>	<b>0.13%</b>
18	95	Toys, games, sports requisites	6,241,003	1) China	3,868,560	61.99%
				2) Germany	570,707	9.14%
				3) US	277,089	4.44%
				<b>22) Pakistan</b>	<b>16,916</b>	<b>0.27%</b>
19	64	Footwear, gaiters and the like, parts thereof	5,626,770	1) China	2,015,299	35.82%
				2) Viet Nam	618,941	11.00%
				3) Italy	501,312	8.91%
				<b>28) Pakistan</b>	<b>5,577</b>	<b>0.10%</b>
20	02	Meat and edible meat offal	5,591,784	1) Netherlands	1,285,912	23.00%
				2) Ireland	1,259,234	22.52%
				3) Denmark	790,511	14.14%
				<b>Pakistan</b>	<b>0</b>	<b>0</b>

## PAKISTAN TOP 20 EXPORTING PRODUCTS TO UK

Value in 000 \$  
Source: FBS

S#	H.S #	ITEMS	UNITS	JULY-JUNE 2010-11		JULY-JUNE 2009-10	
			QTY.	QTY.	000 \$	QTY.	000 \$
		<b>All Products</b>			<b>1,206,058</b>		<b>1,027,680</b>
1	62034200	OTH TROU BIB M/BOY COTT N/KNIT	DOZ	1,124,825	75,445	1,407,075	81,777
2	61059000	MEN/BOYS SHIRTS O/TEXTILE K/CR	DOZ	1,614,929	66,289	1,219,032	53,816
3	10063010	RICE BASMATI	MT	69,696	56,207	56,686	47,750
4	63023990	BED LINEN OTH TEX MAT NOT/KNIT	KG	7,909,472	50,428	7,869,601	44,743
5	63026010	TOWELS OF COTTON MILL-MADE	KG	11,246,592	47,992	13,411,130	40,471
6	63023910	BED SHEETS OTH TEX MAT HANDLON	KG	6,875,689	47,946	6,001,260	30,624
7	61051000	SHIRTS MEN/BOYS COTT KNIT/CRO	DOZ	930,822	46,344	727,614	30,553
8	63021010	BED SHEETS,KNITTED/CROCHETED	KG	6,387,001	40,678	9,393,266	47,632
9	62034900	OTH TROU BIB M/BOY TEXT N/KNIT	DOZ	571,473	37,826	452,216	25,170
10	62046290	OTH TROUSER W/GRL COTT N-KNIT	DOZ	498,515	30,550	446,079	24,055
11	63023190	OTH BED LINEN OF COTTON	KG	3,946,671	29,619	4,116,555	24,904
12	90189090	OTH INST,APP MEDICAL/SUR/VETEN	NO	13,836,179	26,228	14,110,095	23,385
13	63023920	BED COVERS OTH TEX MAT MILLMAD	KG	3,151,900	24,441	4,813,397	27,323
14	42031010	JACKETS, LEATHER/COMP-LEATHER	DOZ	55,649	24,161	49,676	22,529
15	61091000	T-SHIRT,SINGLET,WAISTCOT K/CR	DOZ	742,435	23,744	627,737	16,443
16	63023110	BED SHEETS OF COTTON MILL-MADE	KG	3,029,976	22,287	2,999,996	17,561
17	63021090	OTH BED LINEN,KNITTED/CROCH	KG	3,157,779	20,634	4,891,933	25,430
18	63039900	OTH CURTAINS/VALANCE OF TEXMAT	DOZ	261,303	16,143	272,107	14,849
19	63039110	CURTAINS OF COTTON MILL-MADE	DOZ	202,596	12,039	171,738	9,911
20	55131100	W.FAB SYN STA FIB MX COT 170G	SQM	10,522,176	11,770	6,704,414	7,220



## PAKISTAN TOP 20 IMPORTING PRODUCTS FROM UK

Value in 000 \$  
Source: FBS

S#	H.S #	ITEMS	UNITS	JULY-JUNE 2010-11		JULY-JUNE 2009-10	
			QTY.	QTY.	000 \$	QTY.	000 \$
		<b>All products</b>			<b>628,941</b>		<b>596,455</b>
1	72044100	TURNING,SHAVING,MILLING WASTE	MT	120,256	49,272	216,219	71,301
2	78011000	REFINED UN-WROUGHT LEAD	KG	10,742,040	27,188	4,147,040	9,779
3	72044990	OTH WASTE AND SCRAP	MT	57,994	17,144	49,980	14,485
4	30049099	OTH MEDICAMENT CONTA VITAMINS	KG	747,099	16,526	511,089	16,284
5	63090000	WORN CLOTHING&OTH WORN ARTICLE	KG	49,179,658	14,905	44,932,484	13,842
6	73081000	BRIDGES AND BRIDGE-SECTIONS	MT	17,607	13,680	-	-
7	85021200	GENER SET(DIESEL)OP- 75-375KVA	NO	1,258	12,409	4,899	13,643
8	85021310	GENER SET(DIESEL)-375-1100KVA	NO	746	12,005	394	16,873
9	38249099	OTHER BINDERS FOR INDUSTRY	KG	2,134,373	11,797	2,237,567	12,136
10	88052900	OTH GROUND FLYING TRAINER PART	NO	39,539	10,505	-	-
11	89080000	VESSELS&F-STRU FOR BREAKING UP	NO	3	9,504	4	8,437
12	85022000	GENER SET(SP-ING ENG)OP>375KVA	NO	1,820	8,776	998	4,551
13	49019990	OTH, SIMILAR PRINTED MATTER.	VAL	-	7,719	-	5,065
14	85023900	OTHER GENERATING SETS	NO	1,258	7,460	88	397
15	85021390	OTH GENER SET(DIESEL)OP>375KVA	NO	486	7,434	620	5,842
16	85021120	ELE-GENERATER DIESEL-5-20 KVA	NO	10,560	7,297	6,163	2,747
17	17019910	WHITE CRYSTALLINE CANE SUGAR	MT	10,734	7,147	958	487
18	29349990	OTHER HETEROCYCLIC COMPOUNDS	KG	190,878	7,124	210,338	6,468
19	38220000	DIAGNOSTIC/LAB REAGENTS/PR-DIA	KG	283,113	7,027	143,936	2,451
20	84118200	OTH GAS TURBIN EXCE-5,000KW	NO	3	6,725	-	-

**MARKETING ACTIVITIES UNDERTAKEN BY TDAP IN UK**

TDAP had participated in the following events:

<b>EXHIBITIONS:</b>		<b>DATE/YEAR</b>	<b>PRODUCT</b>	<b>NO. OF EXHIBITORS</b>
1.	Spring Fair Birmingham	Feb 2009	General	
2.	SOPX	April 2009		
3.	SUBCON	June 2009		
4.	Spring Fair Birmingham	Feb 2010	General	3
5.	NEC Birmingham	June 2010	Furniture & related goods	
6.	Spring Fair Birmingham	Feb 2011	General	11
<b>DELEGATIONS:</b>				
	Trade delegation from UK	Feb 2011	Sports Goods	-

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