

**(Financial Evaluation of Tender for Management, Maintenance and Operation of Karachi Expo Centre)**

**Annex-II  
Table-1**

**IDENTIFICATION**

1.1	Name of Project	(Tender for Management, Maintenance and Operation of Karachi Expo Centre)
1.2	Employer (a) Name (b) Address	a) Trade Development Authority of Pakistan b) Block-A, 5 <sup>th</sup> Floor, FTC Building, Shahrah-e-Faisal, Karachi Tel: 021-99244412 Fax: 021-99232669
1.3	Contract number (identification)	TDAP-3(13)/06/KEC/Maintenance
1.4	Contract description	(Management, Maintenance and Operation of Karachi Expo Centre)
1.5	Engineer's cost estimate(s)	
1.6	Method of procurement (check one)	ICB _____ LCB(NCB) _____ Other _____
1.7	Fixed price contract	Yes _____ No _____

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Table-2**

**BIDDING PROCESS**

2.1	Prequalification, carried out	<b>Six (06)</b>
(a)	Number of firms pre-qualified	
2.2	Procurement Notice	
(a)	Name of national newspaper	a) The Dawn, Business Recorder, The News
(b)	Issue date	b) 06-06-2010
(c)	Number of individual firms notified	

2.3	Standard Bidding Document	
a)	Title, publication date	a) Tender for Management, Maintenance and Operation of Karachi Expo Centre)
b)	Date of issue to bidders	b) 06-06-2010
2.4	Number of firms to whom documents issued	Nineteen (19)
2.5	Amendments to documents, if any	
a)	List all amendments No. & dates	One (01)
2.6	Date of pre-bid conference, if any	16 <sup>th</sup> May, 2010
2.7	Date minutes of the conference sent to bidders	17th May, 2010

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Table-3**

**BID SUBMISSION AND OPENING**

3.1	Bid submission deadline	
(a)	Original date, time	a) 18 <sup>th</sup> May, 2010
(b)	Extensions, if any	b) 21 <sup>st</sup> May, 2010
3.2	Bid opening date, time (Actual)	13 <sup>th</sup> July, 2010
3.3	Number of bids submitted	Six (06)
3.4	Bid validity period (days, weeks or months)	
a)	Originally specified	a) valid for <u>60 (Sixty)</u> calendar days from the date of opening of the Tender
b)	Extensions, if any	b) None





27-A, Block-6, PECHS, Karachi Tel: 021- 34390069 Fax: 021-34390039							
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Table-5**

**CORRECTIONS AND UNCONDITIONAL DISCOUNTS**

Bidder (a)	Read-Out Bid Price(s)		Corrections		Corrected Bid Price(s) (f)=[(c)+(d)]- (e)	Unconditional Discounts <sup>2</sup>		Corrected / Discounted Bid Price(s) (i)=(f)-(h)
	Amount (b)	Currency(ies) (if FE also demanded) (c)	Computational Errors <sup>1</sup> (d)	Provisional Sums (e)		Percent (g)	Amount (h)	
M/s. Electro Systems,	Rs.17,45,000/	N/A	00	Rs.17,45,000/	00	00	00	Rs.17,45,000/
M/s. Shahnawaz Engg. (Pvt.) Ltd,	Rs. 31,06,666/	N/A	00	Rs. 31,06,666/	00	00	00	Rs. 31,06,666/
M/s. AAA Facility Management (Pvt.) Ltd,	Rs. 19,85,000/	N/A	00	Rs. 19,85,000/	00	00	00	Rs. 19,85,000/
M/s. FTC Management Company (Pvt.) Ltd,	Rs. 29,49,786/	N/A	00	Rs. 29,49,786/	00	00	00	Rs. 29,49,786/
M/s. Elektra Systems (Pvt.) Ltd,	Rs. 21,00,000	N/A	Rs. 4,00000/	Rs. 21,00,000	Rs. 17,00,000/	00	00	Rs. 17,00,000/

**COMPARATIVE ANALYSIS OF FINANCIAL BIDS OF PRE-QUALIFIED COMPANIES**

S #	Name of Company	(A)	(B)											Total Amount (Specialty Contract)	Total Contract Price (A+B)
		Schedule of wages including overtime	Specialty Contract Amount												
		(1)	DG Set	AC Plant / Chillers	Lifts	PABX System	Fire Alarm System	CCTV	UVI	Building Management System (BMS)	Fumigation / Rodent Services	Hydraulic Road Blockers (04)	Walk Through Gates (04)		
1.	M/s. FMCL	2,121,786	10,000	415,000	30,000	18,500	50,000	60,000	Included with attachment J&K	50,000	82,000	112,500	Cost includes UVI System attached G	828,000	2,949,786
2.	M/s. AAA	1,275,000	25,000	475,000	30,000	20,000	30,000	30,000	10,000	50,000	12,000	20,000	8,000	782,000	1,985,000
3.	M/s. Elektra Systems	1,440,000	15,000	100,000	15,000	20,000	15,000	15,000	15,000	15,000	10,000	20,000	20,000	260,000	17,00,000
4.	M/s. Electro Systems	1,140,000	80,000	230,000	45,000	35,000	35,000	45,000	25,000	25,000	35,000	25,000	25,000	605,000	1,745,000
5.	M/s. Shahnawaz Engg.	2,306,666	17,500	414,170	30,000	18,500	29,170	55,000	Attached quotation	50,000	Quotation attached	90,000	As per attached Quotation	704,340	3,106,666